



Habitat for Humanity[®]

of Northern Arizona

ANNUAL REPORT 2021-2022 FISCAL YEAR



LEADERSHIP STATEMENT

Thank you for being part of our Habitat community. You are an integral part of building northern Arizona's future and we appreciate each and every one of our supporters.

As you may know, there are many significant barriers to homeownership in our region for low-to-moderate income residents. Housing costs are higher than the national average, there is a serious undersupply of affordable housing units, and high rental rates make saving to buy a home a major challenge.

Here at Habitat for Humanity of Northern Arizona, we believe that homeownership is a key catalyst to permanently break the cycle of poverty. We have been working hard towards this goal, and now our Starter Home Program will help lift many hard working residents into homeownership. One Starter Home is already completed and with your support, we have our sights set on building dozens more in the coming years.

We are the only organization building permanently affordable workforce housing in northern Arizona. The benefits of Starter Homes reach far beyond the first homeowner. Instead of spending thousands of dollars on rent each year, Starter Home owners will save \$10,000 in equity every year, money that has the potential to impact multiple generations.

Thank you for making it possible to turn homeownership dreams into a reality!



ERIC WOLVERTON

Executive Director

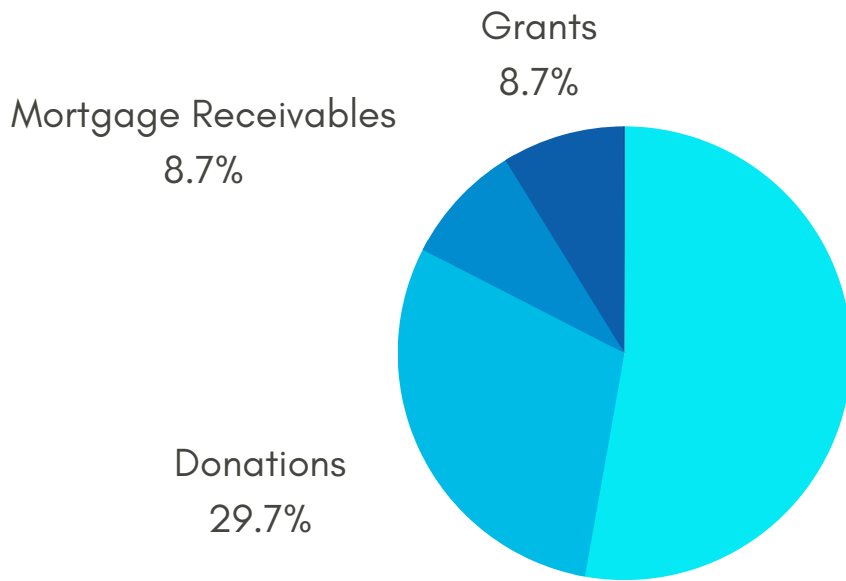


FINANCIAL OVERVIEW



Carillo Ramirez Family
at their home dedication

Revenue



ReStore Sales
52.8%

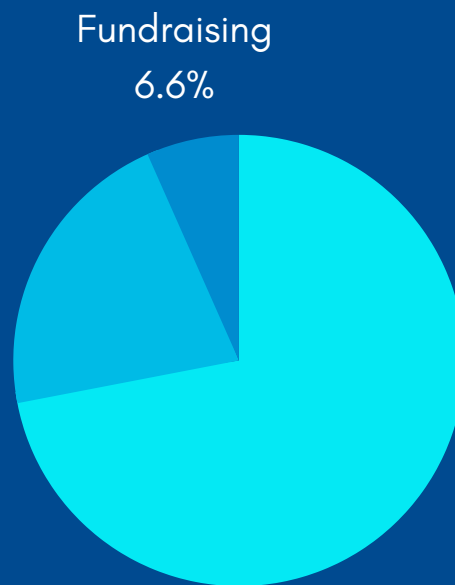
TOTAL REVENUE:
\$934,472

Expenses

EXPENSES:
\$582,890

**RESTRICTED FOR
HOME BUILDS:**
\$351,582

Management & General
21.4%



Fundraising
6.6%

Program Services
72%

IN-KIND CONTRIBUTIONS

Thank you to our 2021/22 in-kind supporters

Behmer Roofing

Ignace Brothers

Boss Concrete

Huckleberry Construction

Buzzard Construction

Karl Eberhard Architect

Blocklite

Loo Loos

City of Flagstaff

Major League Painting

Coconino Community College

Shepherd Wesnitzer Inc

Double J's Installation

Total Building Systems

Engrained Cabinetry

Whirlpool

Flagstaff Custom Windows

WesPac Construction

Total value of in-kind
donations: \$70,612

Number of donors
to the ReStore: 3,705

Habitat ReStore
Sales Revenue: \$548, 245



Ken Meyers, Coconino Community College
and Eric Wolverton, Executive Director

GIVING

Donors like you
make dreams
come true



Tucker with his co-workers, celebrating becoming a homeowner.

Donor contributions by level

Donor Category	Level	Number of Donors	Amount Given
Habitat Hero	\$1000+	20	\$173,106.24
Roof Builder	\$500 - \$999	35	\$23,106.24
Framing Builder	\$250 - \$499	60	\$21,444.07
Foundation Builder	\$100 - \$249	99	\$13,160.49
Ground Breaker	\$50 - \$99	19	\$1,074.70
Helping Hand	\$1 - \$49	56	\$1,255.00

HABITAT HEROES



Donors of \$1,000+ from 7/1/21 to 6/30/22

Arizona Community Foundation
of Flagstaff

John and Katie Ciechoski

Bracken Davis

Dr. William D. Dooley

Geile Charitable Foundation

Heinfeld, Meech & Co., PC

John Kains and Kathleen Fitzsimmons

Rhoda Lindsay

McDowell Mountain Music Festival

Doug and Martha Miller

Nackard Pepsi

Bruce and Joan Nordstrom

Linda M. Peterson

Realty Executives of Flagstaff, LLC

Craig and Catherine Roberts

Jan B. Roberts

Paul and Mary Simonsen

Suddenlink

The Molly and Joseph Herman
Foundation

If we missed including your name, please contact Jane Horton at jane@h4hnaz.org



"As a Flagstaff local, I know the struggle that families face when it comes to housing in our town. That is **why I give to Habitat for Humanity**. As a community we need to do anything we can to help families **achieve the American Dream.**"

- Gary Nelson

Realtor, Realty Executives of Flagstaff

WHAT'S NEXT

Starter Home Program

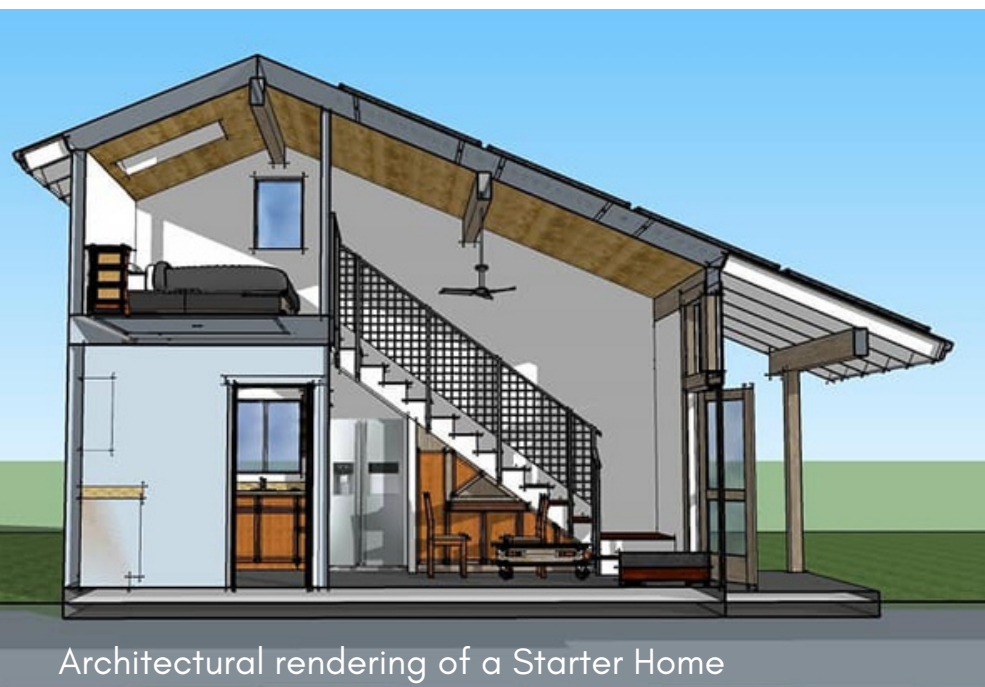
The Starter Home Program launched in 2022 and with your support, we can build 40+ homes in the next several years. Starter Homes are designed and built in Flagstaff and will remain affordable forever.

O'Leary Street Project

- Pilot Project
- First Starter Home completed and sold
- Second home to be completed in 2023

Timber Sky Project

- Taking Starter Homes to scale with space for 40+ homes
- 2.7 acres donated by Vintage Partners
- Creating bigger impacts in the affordable housing market



Architectural rendering of a Starter Home

Starter Home Impact

Over the life of one home, 49 low-income people will become homeowners

Homeowner Equity Saved

\$10,000 per year for the homeowner

LEADERSHIP

Staff

Eric Wolverton – Executive Director
Justin Cartwright – ReStore Director
Jane Horton – Development Director

Board of Directors

Kim Murdza – Board President
Jim Straight – Vice President
Michael Lauzon – Treasurer
Celia Barotz – Secretary
Kimberlie Geile-Gonzalez
Rob Gerlak
Tyler Mark
Nina Schmidt
Henry Teller



"We were ecstatic when we found out that we were selected to be Habitat homeowners, but really had no idea how much this would truly impact our lives. We are forever thankful to the Flagstaff community for investing in our family in such a life-changing way.

We truly believe that affordable housing lays the necessary foundation for a community to function, develop, prosper, and thrive. Without affordable housing, a community fails to exist. It becomes a place where adjacent homes in a neighborhood are only connected by coordinates... not people, not hearts."

- Clover & Tim, past Habitat homeowners



Starter Home construction

CONNECT

You can help us
build a better
future!

1 in 6 US households
pay half or more of
their income on
housing.

**Let's build
Flagstaff's future,
TODAY!**

**To learn how to have a lasting
impact on our community, contact:**

Jane Horton, Development Director
jane@h4hnaz.org

**For all the ways to give,
please visit:**

habitatflagstaff.org/ways-to-give

Mailing Address:
P.O. Box 3783
Flagstaff, Arizona 86003



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